



Lincoln County Chamber of Commerce

VOLUME 2 ISSUE 1

JANUARY 1, 2009

LINCOLN COUNTY
CHAMBER OF COM-
MERCE BOARD OF

DIRECTORS

PRESIDENT:
RUSTY PARKER

VICE-PRESIDENT:
SARA OTTO

SECRETARY: JULIE
OXARANGO-INGRAM

TREASURER:
WENDI MCKNIGHT

• 2009 Chamber Board

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12 skills that workers need

How do you stand out among co-workers or other applicants for a job? ACT, a nonprofit research and information service, pinpoints 12 skills that employers say they want.

We're not talking about job-specific skills, such as an ability to design a Web site or give vaccinations.

Sure, the right education, experience and abilities are the main requirements to get or advance in any job. But we're talking here about personal attributes that make bosses want to hire, keep or promote you.

Having those "soft skills" is a very big deal in today's workplace, where a lot depends on interpersonal relationships.

Employers say they want workers who:

1. Think before speaking and plan before acting.
2. Are cordial and likable.
3. Can quickly summon creative juices or imagination to find new, cost-cutting or time-saving ways to do something.
4. Follow through on tasks without being distracted or bored and, overall, are responsible and dependable.
5. Forgive others and believe that others are well intentioned.
6. Speak up and exert positive influence. (That's leadership!)
7. Exude confidence and a positive attitude.
8. Are efficient and neat.
9. Can read others' moods and are savvy about office politics.
10. Enjoy sociable interactions with co-workers.
11. Maintain composure and rationality under stress, whether it's real or perceived.
12. Have high aspirations and will work to achieve those goals.

If you think that's so much squishy malarkey, think again.

Many employers are measuring those traits through pre-employment testing. (Fair disclosure: ACT is a purveyor of such assessments.) Unfortunately, you're not going to hear back from employers that you "failed" such a pre-employment test. You just won't get an offer. And you'll have to count on a communicative boss to tell you exactly which traits (or lack thereof) are holding you back. More often, an accurate self-analysis is your best bet. In fact, it ought to be No. 13 on the list.

To reach Diane Stafford, call 816-234-4359 or send e-mail to dstafford@kcstar.com. Read her columns and "Your Job" blog at economy.kansascity.com.

December Open Houses

The Girl's Gathering Place

117 1st Ave W.
Shoshone, Idaho
Hours: Monday thru Friday 2:00 pm till 6:00 pm or by appointment

Recently the Lincoln County Chamber of Commerce hosted an open house at "The Girl's Gathering Place". Wendy McKnight, Treasurer presents Karen McClure, owner of 'The Girl's Gathering Place', with a welcome to the chamber certificate. The Girl's Gathering Place is a fiber art working studio. They offer classes, work space for all of your fiber projects, custom sewing and a friendly place to just come and hang out. Call Karen at 208-358-5279 or email karenjmclure@msn.com for more information. Also at the ribbon cutting were other friends of the Lincoln County Chamber.

The Girl's Gathering Place



STEPS Diabetes Resources & Southern Idaho Diabetes Education Program

Southern Idaho Diabetes Education Program

108 NW Rail
Shoshone, ID
208-944-4747



In December The Lincoln County Chamber of Commerce along with "Southern Idaho Diabetes Education Program" hosted a open house/ ribbon cutting. Rusty Parker, President of Lincoln County Chamber Commerce and Wendy McKnight, treasurer presented a welcome to the chamber certificate to Dr. Keith Davis of Shoshone Family Medical Center and Kathy Pike RN/CDE program coordinator. Also pictured were other friends of the chamber. For more information about "Southern Idaho Diabetes Education Program" call 208-944-4747.

December Open Houses

Sheer Excellence

112 N. Rail St. West
 Shoshone, ID
 208-886-7073
 Hours - Tues - Friday 9:00am - 6:00pm
 Saturday - By Appointment

Sheer Excellence Hair Salon recently hosted along with The Lincoln County Chamber of Commerce a ribbon cutting and open house. Wendy McKnight, treasurer of The Lincoln County Chamber presented a welcome to the chamber certificate, to the owner Lisa Grissom and also present was Deanna McGhee. Sheer excellence is a full service salon. Come in and get a great hair cut, manicure, pedicure or try out their tanning booth. Acrylic nail services are available too.

Sheer Excellence



The Keeping Room

The Keeping Room

114 N. Rail St. West
 Shoshone, ID
 208-544-2480
 Hours: Tues - Sat 10:00am-5:00pm
 Wed - 10:00am - 8:00pm



The Lincoln County Chamber of Commerce helped host an open house at "The Keeping Room" in Shoshone. Chamber President Rusty Parker presented owner, Patty Nance with a welcome to the chamber certificate, along with other friends of The Lincoln County Chamber. "The Keeping Room" features antiques, natural goods, vintage jewelry, and quilts. It is a perfect shop to find unique gifts. For more information call 208 544-2480.

Meet Your Board Members



Julie Oxarango-Ingram, Secretary

Julie Oxarango and her family have been residents of Shoshone since 2001 when her husband became the Lincoln County Magistrate judge.

Prior to moving to Shoshone, Julie was raised on a sheep ranch and Mark on a farm in Rupert, Idaho. She attended Boise State University's Business Administration program. Prior to becoming self-employed, she worked as office assistant, bookkeeper and fundraiser for a mink farm, a hospital, an elementary school, Simplot Data Systems and a law office. She worked as an Assistant Dean of Resident Students at a private school in Oregon, at an orphanage in Mexico and for Minidoka Memorial Hospital.

Later, Mark and Julie were married and they became self-employed in Burley, Idaho. Mark practiced law with Julie working as the office manager at Ingram Law Office & Mediation Center for 10 years. During that time, they also embarked on another entrepreneurial venture -- Marco's was Burley's first Espresso/Bakery & Bistro, which the Ingrams established and operated for a total of 7 years prior to selling. They have two children who are now in college.

While the Ingrams very much enjoyed their entrepreneurial adventures in Burley, they were anxious to become involved in their new community. During the past seven years, life in Lincoln County has led Julie to become involved in numerous community and economic development organizations, trainings, community events and work in Lincoln County and the surrounding region:

Shoshone Schools Parent Groups

Shoshone School wide Planning Committee

Lincoln Co Holiday Celebration & Festival of Misfit Trees,

Co-Coordinator

Gem Community, Secretary & President

RMVEDA Rural Magic Valley Economic Development Assoc.

(Secretary/President)

SIEDO (So. ID Economic Development Org rep for RMVEDA & Blaine Co.)

NW Community Development Institute Certification – 3 years

AmeriCorps Volunteer (2 years) and Site Supervisor (2 years)

HealthNet Lincoln County Coordinator – YAK (Youth Action Council)

co-supervisor

Lincoln County Community Justice Group, member

Idaho Community Foundation, Lincoln Co./Blaine Co. Grant Advisory Committee

Shoshone Arts in the Park, Music Coordinator (1 yr) Co-Coordinator (1 yr)

Blaine County Commissioner's Assistant

Sun Valley/Ketchum Chamber, Executive Assistant

Hailey Chamber of Commerce, Executive Director

Trailing of the Sheep Festival, Board Member

Lincoln County Chamber of Commerce, Secretary/Coordinator

Gooding Basque Center Dance Teacher

Julie is grateful for the opportunity to belong to this wonderful community, and enjoys being a coordinating member of the Lincoln County Chamber Board of Directors.



NEWS RELEASE

Gooding County Memorial Hospital
Shellie Amundson
Patient & Community Relations Director
(208) 934-9884 (voice & fax)
amundsos@slrmc.org

North Canyon Medical Center Fund on Hold

On Thursday, December 10th, The Board of Directors of Partners in Healthcare met with their financial advisor, Lancaster Pollard, to discuss the placement of their bonds. The net result of the meeting was to remove the \$30 million in bonds for the North Canyon Medical Center Project off the bond market until the new year.

The two hour discussion centered on the current bond market, but also included topics such as investors, other projects on the market, financial impacts of interest rates, construction timeline, continuation of the project's AAA rating and FHA mortgage backing.

Tom Green, CEO of Lancaster Pollard, discussed what he deemed to be a "Predatory Market," in which very few investors demand high rates, and in which municipalities and organizations, desperate to fund before the year end, are willing to accept them.

In October, the crash in capital markets sent bond rates skyrocketing, up 1.5 points from prior averages. Since then, rates have dropped slightly, but investors are few and far between, and have many options to choose from.

"We could fund right now, if we would accept a higher interest rate," stated PIH CEO Earl Fitzpatrick. "The financial impact would be significant; \$3 million dollars of increased expense over the first ten years of the loan. The hospital Board of Directors weighed options and made the fiscally responsible decision to wait until after the end of the year, and possibly as late as February, in expectation that the market will right itself."

It is also expected that the market will be flooded with additional capital projects the first part of January, as other organizations who were not forced to fund before year end, begin placing their bonds on the market in 2009. Lancaster Pollard estimates that \$14 billion in bonds are currently on, or waiting to enter, the market.

A plan has been made to minimize the effects of postponing funding for two months and assure the stability of the project. Due to cost decreases in the material and labor markets, Layton Construction has agreed to maintain the GMP (Guaranteed Maximum Price) for the project. The FHA (Federal Housing Administration) has also referenced their ongoing commitment to the project and understands the current bond market difficulties. This FHA backing allows for the continuation of the bond's AAA rating and government backed mortgage insurance.

"The organizations involved in the project understand the nature of the market and are seeing the same concerns brought up across the nation. They are willing to work with us to ensure the continuing success of the new hospital," stated Mr. Fitzpatrick.

The NCMC Project was expected to make the January 2010 opening; but this delay may push the opening a few months. "It has taken us two years to complete the transition to 501c3 status, complete the FHA process, complete architectural design, and prepare the final bond documentation," stated Earl Fitzpatrick. "We can wait two more months to ensure the viability of the project for the years to come."

January 2009

Calendar of Events



| Sun | Mon | Tue | Wed | Thu | Fri | Sat |
|-----|--|--|--|---|-----|-----|
| | | | | 1 HAPPY NEW YEAR | 2 | 3 |
| 4 | 5 Dietrich City Council, City Hall @ 7:00 pm | 6 Shoshone City Council, City Hall @ 7:00 pm | 7 Lincoln Co. Community Justice, Courthouse Jury Room @ 5:00 pm | 8 Lincoln Co. Planning & Zoning, Courthouse @ 7:00 pm Dietrich School Board, Conf. Room @ 6:30 pm RMVEDA @ 6:00 pm | 9 | 10 |
| 11 | 12 Richfield City Council, City Hall @ 7:30 pm Lincoln Co. Commissioners, Courthouse @ 8:30 am | 13 Shoshone School Board, School Library @ 7:30 pm Rec. Dist @ Rec. Dist. Office @ 6:00 pm | 14 Lincoln County Fairboard, Extension office @ 8:00 pm | 15 | 16 | 17 |
| 18 | 19 Richfield School Board, Richfield School @ 7:30 pm | 20 Shoshone City Council, City Hall @ 7:00 pm | 21 Lincoln County Chamber of Commerce Meeting, Extension office @ 5:30 pm | 22 | 23 | 24 |
| 25 | 26 Lincoln Co. Commissioners, Courthouse @ 8:30 am | 27 Shoshone Planning & Zoning, City Hall @ 7:00 pm | 28 Lincoln County COC Open House @ 5:30 pm (Location TBA) | 29 | 30 | 31 |
| | | | | | | |

January Community Events

January 1st- New Year's Day
January 5th- Dietrich City Council, City Hall @ 7:00 pm
January 6th- Shoshone City Council, City Hall @ 7:00 pm
January 7th- Lincoln Co. Community Justice, Courthouse Jury Room @ 5:00 pm
January 8th- Lincoln Co. Planning & Zoning, Courthouse @ 7:00 pm
January 8th- RMVEDA @ 6:00 pm
January 8th- Dietrich School Board, Conference Room @ 6:30 pm
January 12th- Lincoln Co. Commissioners, Courthouse @ 8:30 am
January 12th- Richfield City Council, City Hall @ 7:30 pm
January 13th- Recreation District, Rec. District Office, @ 6:00 pm
January 13th- Shoshone School Board, School Library @ 7:00 pm
January 14th- Lincoln Co. Fairboard, Extension Office @ 8:00 pm
January 19th- Richfield School Board, Richfield School @ 7:30 pm
January 20th- Shoshone City Council, City Hall @ 7:00 pm
January 20th- Lincoln Co. Chamber of Commerce, Extension Office @ 5:30 pm
January 26th- Lincoln Co. Commissioners, Courthouse @ 8:30 am
January 27th- Shoshone Planning & Zoning, City Hall @ 7:00 pm
January 27th- Lincoln Co. Chamber of Commerce After Hours, Location TBA @ 5:30 pm

Lincoln County School Events

January 5th- All Lincoln County Schools Resume
January 16th- No School Shoshone School District
January 19th- No School Shoshone, Dietrich School Districts, Martin Luther King Day observed

Please visit Shoshone School District website @ <http://www.shoshone.k12.id.us> and the Dietrich School District website @ <http://www.sd314.k12.id.us> for a complete list of sporting and academic events.

Green- School District Meetings & Events
 Blue- Government meetings
 Red- Lincoln Co Chamber of Commerce Events
 Purple- Recreation District Events
 Orange- Church/Civic Events

Shoshone School District Calendar

January 2009

| Sun | Mon | Tue | Wed | Thu | Fri | Sat |
|-----|---|---|--|---|---|--|
| | | | | 1 | 2 | 3 |
| 4 | 5 HSGBB @ Valley 6:00p.m. | 6 HSGBB/HSBB vs. Hansen 4:30p.m. | 7 PTO—7:00 Library | 8 HSBBvs. Gooding 6:00p.m. | 9 | 10 HSBB @ Valley 6:00p.m. |
| 11 | 12 HSGBB @ Wendell 6:00 pm | 13 HHBB vs. Good- ing—3:30 HSBB vs. ShoBan 6:00 pm School Board— 7:30—Library | 14 | 15 <i>End of 2nd Quar- ter—45 days</i> HSBB@ Hagerman 6:00p.m. | 16 HSGBBvsLthouse 6:00p.m. Varsity only No School | 17 HSGBB vs. Challis 5:00p.m. |
| 18 | 19 MLK Day No School HSBB@ Jerome Jrs. 6:00p.m. | 20 HSGBB@ Oakley 6:00p.m. | 21 JHBB @ RRiver 3:30 HSBB vs. Camas 6:00p.m. | 22 JHBB vs. Wendell 3:30 HSBB@ Challis 5:00p.m. | 23 HSGBB@ Hager- man 6:00p.m. | 24 |
| 25 | 26 | 27 JHBB @ GFerry 3:30 HSGBB vs. Castle- ford 6:00 pm Senior Night | 28 JHBB vs. Lighthouse 3:30 HSBB vs Raft River 6:00 pm | 29 HSBB vs. Lighthouse 6:00p.m. | 30 HSGBB@ Challis 5:00p.m. | 31 HSBB vs. Jerome Jrs. 1:00p.m. |



If you are interested in attending the Chambers Without Borders Conference, please print out the application or contact COC Secretary, Julie Oxarango-Ingram for more information @ julieingram@cableone.net.



Northwest Chamber Leaders Conference
 March 8-9, 2009
 Coeur d'Alene Resort ~ Coeur d'Alene Idaho



2009 Northwest Chamber Leaders Conference
 March 8th - 9th, 2009

CONFERENCE REGISTRATION FORM

[Register Today!](#)

MARK YOUR CALENDARS AND PLAN TO ATTEND THE NORTHWEST CHAMBER LEADERS CONFERENCE!

Name: _____ Title: _____
 Chamber: _____ Badge Name: _____
 Address: _____
 City: _____ State/Province: _____ Zip/ Postal Code: _____
 Phone: _____ Fax: _____ Email: _____
 Please check all that apply: Executive Support Staff Volunteer Leadership Timer

Registration Fees:
On or Before February 13, 2009 (Payment in US Currency)
 First attendee: \$295 Second attendee: \$275 Third attendee: \$250 All additional attendees: \$250
After February 13, 2009 (Payment in US Currency): \$350 for each attendee
Monday Night Banquet Tickets for Spouse/Guest: # of Tickets @ \$60 each (US Currency) for those not registered for the conference.
Individual Day Registrations
 Sunday, March 10, 2008: \$125 (US)
 Monday, March 11, 2008: \$195 (US)
Spouse Registration for Meals – Includes Sunday and Monday Meals and Snack Breaks \$195 (US)

Total Enclosed: \$ _____
 Please tell us if you have any special dietary needs: _____
 If paying by check, please return your registration form with your check payable to: Northwest Chamber Leaders Conference, Attn: Registration, 105 N 1st Street, Coeur d'Alene, ID 83814
 If paying by credit card, please fill out the following information:
 VISA MASTERCARD Am. Express Card Number: _____ Exp. Date: _____
 Cardholder Name: _____
 Cardholder Signature: _____
Cancellation Policy:
 Cancellations before February 27, 2009 will receive a full refund less \$50.00 administration fee.
 Cancellations received after February 27, 2009 will not receive a refund. no-shows will not be refunded.

Who Should Attend:

The Northwest Chamber Leaders Conference is the only International Chamber conference offering professional development to chamber board members, key volunteers, executives and staff members of any size Chamber.

Dress:

Business casual is appropriate for the entire conference with the exception of the Monday Night Banquet for which business dressy is suggested. The events on Sunday night may be out of the hotel, so you will need a warm coat.

Lodging:

Room reservations can be made at the Coeur d'Alene Resort Hotel by calling (800) 688-5253. Be sure to mention that you are coming for the Northwest Chamber Leader Conference to ensure you receive the special conference rates. Guest room rates are per room, per night, single and double occupancy. Check-in is 4:00 p.m. and Check-out is 12:00 p.m. Rates are quoted in US Dollars.

| | |
|-----------------------------|----------|
| Premier Accommodations: | \$155.00 |
| Deluxe Accommodations: | \$125.00 |
| Traditional Accommodations: | \$115.00 |

Transportation:

Airline services are provided from most cities in Oregon, Washington, Idaho, Montana, British Columbia & Alberta to the Spokane International Airport. There is shuttle service to the Coeur d'Alene Resort Hotel at a rate of \$30.00 per person round trip, this service is available with a 24 hour advance reservation. Please reference Northwest Chamber Leaders Conference to get the discount rate. For those attending from Canada, or outside the US, don't forget to bring your passport or photo ID and birth certificate.

Registration:

Fees include all seminars and materials, sessions, breaks, Sunday brunch and evening reception, Monday breakfast, lunch, dinner and entertainment.

Scholarships:

The NWCL Conference provides 1 scholarship per province and state AND 1 scholarship to a Board of Director from any NW region. Please take the time to fill out or send to a deserving chamber, who may not otherwise be able to attend this conference.

Passports:

Canadian delegates, don't forget you will need your passport to travel into the USA.

Early Bird Registration:

Early bird registrations received by January 30, 2009 will be eligible for a Coeur d'Alene Resort Certificate worth more than \$250! Pricing before February 13, 2009: First attendee: \$295.00, Second attendee: \$275.00, All additional attendees: \$250.00 ea. Pricing After February 13, 2009 will be \$350.00 for each attendee Amount will be calculated automatically below in US currency based on the number of attendees entered.

Cancellation Policy:

Cancellations before February 27, 2009 will receive a full refund less \$50.00 administration fee. Cancellations received after February 27, 2009 will not receive a refund. no-shows will not be refunded.

For Questions or Assistance contact us at:
 (208) 415-0110, Fax: (208) 667-9338, or Email: hrnash@cdlchamber.com or visit their websites at www.nwchamberleaders.com, www.cdcchamber.com, www.cdlresort.com



The following two pages are the Chamber of Commerce Membership Application. We encourage you to print off the application and submit to enjoy the membership benefits and have your business highlighted in upcoming newsletters. We would like to extend our appreciation for those businesses who have joined already and look forward to working with you!

LINCOLN COUNTY
CHAMBER OF
COMMERCE

Membership Application 2008

Contact: Julie Oxarango-Ingram, Secretary
210 West C Street
Shoshone, ID 83352

h-(208) 886-2466...c-(208) 309-3090

Email: julieingram@cableone.net

Lincoln County Chamber Mission Statement

The mission of the Lincoln County Chamber is to advance appropriate civic commercial interests in Lincoln County, Idaho, actively promoting and connecting our businesses with the public, sponsoring and supporting local events, and serving as a resource for businesses, governments, and individuals, seeking information about our local area..

2008 Board of Directors

Mary Pereira – Intermountain Real Estate –
– President

Rusty Parker – Intermountain Financial
Group- – Vice President

Wendi Mcknight – Treasurer – Lava Java
& Mcknight Construction (& Spar Mcknight)

Julie Oxarango-Ingram – Shoshone Arts in
the Park and Lincoln Co. Community Justice
–Secretary

Barry Dalton – Sun Valley Properties

Dr Keith Davis – Shoshone Family Medical
Center

Karen McClure – Wild West Business Park
& Eedaho Real Estate

Ann Parker – Lincoln County Fair Board

(Currently Seeking more Board representa-
tion from a wider array of businesses that ser-
vice all areas of Lincoln County (Including
Dietrich & Richfield – please contact Julie
with any nominations or interest)

Chamber Member Benefits

- ♦ Direct referrals from the Chamber
- ♦ Listing in a Local Business Guide
- ♦ Brochure display in the Visitors Center
- ♦ Periodic E-Newsletter Updates
- ♦ Ribbon Cutting & Open House Ceremonies
for new businesses & re-locations
- ♦ Newspaper Articles Featuring Member Busi-
nesses & Services
- ♦ E-Newsletter updates
- ♦ Participation in Business After Hours.
A great way to network your business and
learn about other organizations and services
in our region.
- ♦ The opportunity to participate in various
community events sponsored by the Chamber
and Chamber committees.

Membership Application 2008

Business Name: _____
 Physical Address: _____
 Mailing Address, City/State/Zip: _____
 Business Owner: _____
 Contact Person, if different: _____
 Business Phone: _____
 Cell/Other Phone: _____
 Fax: _____
 Email: _____
 Website: _____
 Hours of Operation: _____

New Member **Renewing** Category # _____ # of Employees: _____ Annual Dues: \$ _____

Method of Payment

Check #: _____
 Describe your business. We use this information to advertise your business or organization on the Chamber website and in Chamber publications. (print clearly or email to julieingram@cableone.net)

Lincoln Co. Chamber Dues, 2008

| Category | New Member |
|---|------------|
| (After June. Membership is 1/2 fees listed below) | |
| #A: 1 to 5 employees | 100.00 |
| #B: 6 to 10 employees | 200.00 |
| #C: 11 to 20 employees | 300.00 |
| #D: 20+ employees | 400.00 |
| #E: Individual (Pvt. Citizen) | 50.00 |
| #F: Non-Profit Org.* | 75.00 |
| #G: Government^ | 200.00 |
| #H: Associate Member+ | 50.00 |

*churches, service clubs, non-profits, non-government
 +must be associate of a full member (category A-G)
 ^city, county, state, federal, school or college

Payment Schedule

Dues are paid annually and are due by Dec. 31.
 For 2009. For new members joining mid-year (effective June 2008) dues will be p1/2 price

Please indicate your interest in serving on or sponsoring any of the following Events or Committees:

- Ambassadors
- Economic Development
- 4th of July
- Arts in the Park
- Fiddlers Festival/Competition
- Halloween/Christmas Events